

## **Livestock Gross Margin Webinars** **Featuring Dr. Brian Gould, University of Wisconsin**

The Livestock Gross Margin for Dairy (LGM-Dairy) Crop Insurance program is based on milk income over feed costs, which the program calls a "gross margin". The insurance program covers the difference between the expected gross margin (insurance guarantee) and the actual gross margin for the months the producer selects for coverage, based on the amount of milk the producer chooses to insure.

Please join Dr. Brian Gould and NYS crop insurance educators for one or more of the live on-line meetings which start at 11am, and end at about 1pm. Choose the date best for you. Meetings are Monday, October 3; Wednesday, October 5; Friday, October 7; Wednesday, October 12 and Friday, October 14. There will be a presentation, followed by a short break and then a demonstration of the online tool that helps farmers decide on the insurance contract to purchase, with examples. Participants will have the opportunity to ask questions.

LGM-Dairy was suspended in April 2011 due to lack of funding. Sales are expected to resume with the beginning of the 2012 federal fiscal year in October. Experts predict that all funding for underwriting costs will be exhausted in the first enrollment opportunity, which starts on Friday, October 28 at 5PM and ends on Saturday, October 29 at 9PM.

You will need a broadband internet connection and a telephone to participate in the webinar. **Alternatively, the following County Cooperative Extensions will hold on-site viewing sessions, where you can attend and view the presentation at their office. Location and contact information follows.**

### October 5<sup>th</sup>

- Cortland Co CCE Cortland, Sharon VanDeuson 607-753-5078

### October 7<sup>th</sup>

- Tioga Co. CCE Owego, Sharon VanDeuson 607-753-5078
- Tompkins Co. CCE Ithaca, Sharon VanDeuson 607-753-5078

### October 12<sup>th</sup>

- Cayuga Co. CCE, Auburn, Dan Welch 315-255-1183
- Columbia Co. CCE Hudson, Steve Hadcock 518-828-3346
- Madison Co. CCE Office, Morrisville, Karen Baase 315-684-3001
- Onondaga Co. CCE Office, Syracuse, Lorene Nans 315-424-9485
- Orange Co. CCE Office, Middleton, Jenifer Simpson 845-344-1234
- Oswego CCE, Mexico, JJ Schell 315-963-7286
- Steuben CCE Office, Bath, Jim Grace 607-664-2316
- Washington Co. CCE Hudson Falls, Sandy Buxton 518-746-2560

### October 14<sup>th</sup>

- Chautauqua Co CCE. Jamestown, Ginny Carlberg 716-664-9502
- Oneida Co. CCE Oriskany, Marylynn Collins 315-736-3394
- Allegany Co. CCE Belmont, Tom Parmenter 585-268-7644
- St Lawrence Co CCE Canton, Stephen Canner 315-379-9192